

Mr. Manish Rajoria  
Vice Chairman  
Career Group of Institutions  
Opp. Dushehra Maidan, Govindpura  
BHEL, Bhopal, Madhya Pradesh - 462 023  
Mob No: 9755504005

Bosch Limited  
Post Box, No. 3000  
Hosur Road, Adugodi  
Bangalore - 560 030  
India  
www.boschindia.com  
CIN : L05110KA1951PLC000761

Tel: 080 67521892  
Fax :

Your ref/date

Our ref IACSD-IACC/069

Date 13-10-2021

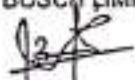
**Subject: Provisional Empanelment for Industry-Academia Collaboration Program**

Dear Mr. Rajoria,

This has reference to your interest letter, we would like to mention that your institution is being offered as a part of Bosch CSR Industry-Academia Collaboration Initiative, free of charge with the following understanding.

1. Bosch will support in providing the Training materials to your institution which should be used as per Bosch Guideliness and the course content developed by us towards the following topics will be provided.
  - I. Skill Entrepreneurship for youth
  - II. Future Human Competencies (Future Skills)
  - III. The Making of a Developed Country (Soft Skills & Right Attitudes)
  - IV. Social Responsibility
2. Branding - Set of 6 Posters
3. One faculty (preferably IACC) from your institution would be given an opportunity to undergo Train the Trainer program, if approved by Bosch. Approved trainer will be invited for an online "Train the Trainer" program. Bosch will not charge any training fee. Bosch's decision to accept or reject a trainer for this training of trainer program will be final and binding.

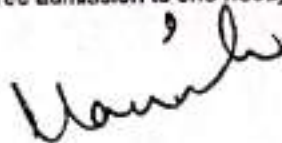
Yours faithfully,  
For BOSCH LIMITED

  
Dr. O. P. Goel  
Senior General Manager  
Head - Bosch India Foundation  
CSR & Skill Development

#### Acknowledgement

I have gone through & understood the document and agree to follow company terms & guidelines. Also agree to provide free admission to one needy/underprivileged student every year recommended by Bosch.

Name:



Date: 25/10/2021

Signature by head of the Institute

Seal & stamp

**VICE-CHAIRMAN**  
Career Society  
Career College Campus,  
Govindpura, BHEL, Bhopal

24<sup>th</sup> June 2021

Dear Sir/Madam,

Greetings from Bajaj Finserv!

Please find enclosed One set of duly stamped and signed by both parties MOU for your records.

Looking forward to a very successful partnership in making our Students employable.

Thanks and Regards,

Archana



Archana Bhat  
CPBFI-Training Operations  
Bajaj Finserv

**Bajaj Finserv Limited**

Corporate Office: 6th Floor, Bajaj Finserv Corporate Office, Off Pune-Ahmednagar Road,  
Viman Nagar, Pune - 411 014, Maharashtra, India  
Registered Office: Mumbai - Pune Road, Akurdi, Pune - 411 035, Maharashtra, India

Tel: +91 20 30405700  
Fax: +91 20 30405792

[www.bajajfinserv.in](http://www.bajajfinserv.in)  
Corporate ID No: L45923PN2007PLC00021

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter referred to as the "MOU") is made and executed on this 4<sup>th</sup> day of February 2021 at Pune.

BETWEEN

Career College, a college/institute recognized under Section 2(f) and 12 (B) of the UGC Act 1956 and having address at: Opposite to Dussehra Maidan, BHEL Square, Sector A, Govindpura, Bhopal, 462023, Madhya Pradesh, India

Through its Principal

(hereinafter referred to as "PARTNER INSTITUTE")



AND

BAJAJ FINSERV LIMITED, a company registered under the provisions of the Companies Act, 1956, having its registered office at: Bajaj Auto Ltd Complex, Mumbai-Pune Road, Pune 411 035

AND

BAJAJ FINANCE LIMITED, a company registered under the provisions of the Companies Act, 1956, having its registered office at: Akurdi, Pune 411 035

Through President (Legal and Taxation) – Bajaj Finserv Limited

(Bajaj Finserv Limited and Bajaj Finance Limited hereinafter referred to as "FINSERV")

The expressions "PARTNER INSTITUTE" and "FINSERV" shall, collectively be referred to as "Parties" and individually as "Party".

WHEREAS:

- A. PARTNER INSTITUTE established in 1970 by Career Group of Institutions is affiliated to Barkatullah University Bhopal.
- B. Bajaj Finserv Limited is the holding company for financial services businesses of the Bajaj Group;
- C. Bajaj Finance Limited is a Non-Banking Finance Company registered with Reserve Bank of India.
- D. FINSERV, as part of its Corporate Social Responsibility (CSR) activities, desires to create employment opportunities for educated youth in the Banking, Finance and Insurance Sector through a customized training programme encompassing product knowledge, communication and other soft skills, which is expected to benefit fresh graduates, especially those belonging to economically weaker sections of the society;
- E. FINSERV, in partnership with some of the leading educational institutes, has designed and developed a customized programme viz. Certificate Programme in Banking, Finance and Insurance (hereinafter referred to as CPBFI).
- E. The PARTNER INSTITUTE has expressed its willingness to partner with FINSERV to conduct CPBFI for its students and alumni, on terms and conditions set out herein below;
- F. FINSERV has accepted the offer of the PARTNER INSTITUTE and agreed to partner with the PARTNER INSTITUTE for conducting CPBFI, on terms and conditions set out below.

NOW THIS AGREEMENT WITNESSETH AND IT IS AGREED BY AND BETWEEN THE PARTIES AS UNDER:

1. Purpose/Objective of CPBFI:

The objective of CPBFI is to impart practical knowledge and essential skills to final year graduation students and fresh graduates, especially those belonging to economically weaker sections of the society, with a view to create employment opportunities for them in the Banking, Finance and Insurance Companies.

*[Handwritten signature]*



2. Scope of CPBFI:

- i. FINSERV has appointed different training institutes as Official Training Partners for conducting CPBFI (hereinafter referred to as CPBFI Official Training Partners).
- ii. FINSERV and the PARTNER INSTITUTE, through one of the CPBFI Official Training Partners, shall conduct, for the eligible students and alumni of the PARTNER INSTITUTE, a Certificate Programme in Banking, Finance and Insurance viz. CPBFI, covering industry overview and product knowledge relevant for roles in banks, NBFCs, life insurance and general insurance companies, communication and other workplace skills. CPBFI shall be conducted through classroom training (hereinafter referred to as CPBFI-CLASSROOM), online training (hereinafter referred to as CPBFI-ONLINE) or a combination of classroom and online training (hereinafter referred to as CPBFI-BLENDED).

3. Responsibilities of the Parties:

- i. The PARTNER INSTITUTE shall be responsible for mobilizing students for the CPBFI Programme by spreading awareness about CPBFI and its potential benefits for the prospective students. FINSERV shall, if requested by PARTNER INSTITUTE, at its discretion, support the awareness campaigns by participating in the student meetings, parent meetings and design of publicity material such as posters, leaflets etc.
- ii. The PARTNER INSTITUTE shall be responsible for providing necessary infrastructure facilities for conducting classroom sessions of CPBFI-CLASSROOM and CPBFI-BLENDED, specifically (a) one class room, equipped with a projector, a sound system and a white-board with a seating capacity of at least 45 students, (b) one computer room, equipped with computers having MS Office software and high-speed internet connection, with a seating capacity of at least 25 students, for conducting the online assessment tests (c) one assembly hall with a capacity of around 60 persons and 3 interview rooms, for one day per batch, for conducting CPBFI HR Workshop. PARTNER INSTITUTE shall also provide basic stationery required for training purposes such as marker pens, chart sheets, chalks etc.
- iii. The PARTNER INSTITUTE shall appoint a Coordinator for every CPBFI batch, with following responsibilities:
  - a. To motivate and encourage students to extract maximum benefit from CPBFI.
  - b. To provide necessary support to the CPBFI Official Training Partner for planning and conducting the program.
  - c. To conduct online pre-assessment and post-assessment tests for every batch.
  - d. To ensure that the classes are conducted as per pre-defined schedule.
  - e. To ensure that all students are regularly attending the classes.
  - f. To maintain daily attendance of students.
  - g. To attend few classes as an observer and provide feedback to FINSERV about the training quality.
  - h. To ensure discipline and good conduct from the students.
  - i. To support FINSERV team to conduct CPBFI HR Workshop for every batch.
  - j. To submit required college information as per Annexure 3 to FINSERV coordinator.
- iv. The PARTNER INSTITUTE shall issue an appointment letter to the Coordinator as per format prescribed in Annexure 4 of this MOU. The PARTNER INSTITUTE shall submit the appointment letter, duly authorized by the Principal of the PARTNER INSTITUTE and accepted by the Coordinator, to FINSERV before commencement of every CPBFI Batch.
- v. FINSERV shall be responsible to design and continuously improve the CPBFI programme structure, including adding or deleting courses, changing pedagogy or modifications to the programme duration.



- vi. FINSERV shall be responsible to arrange faculty, with requisite expertise and experience, through any of its CPBFI Official Training Partners. FINSERV shall provide necessary details of the concerned CPBFI Official Training Partner to the PARTNER INSTITUTE at least 2 weeks before start of every batch. FINSERV shall be responsible to arrange the online training platform for conducting CPBFI-ONLINE and CPBFI-BLENDED.
- vii. FINSERV and the PARTNER INSTITUTE, shall be responsible for award of "Certificate of Completion" at the completion of CPBFI to all successful candidates who meet eligibility criteria viz. requisite attendance and credits in the examinations conducted during CPBFI.
- viii. FINSERV, as part of its CSR, shall bear the full cost of faculty deployed by its CPBFI Official Training Partner, to ensure that CPBFI is affordable to students belonging to economically weaker sections of the society.
- ix. FINSERV along with its chosen academic partner/s, shall conduct an online examination at the end of CPBFI. Only students who pass this examination and have requisite attendance shall be eligible to receive the "Certificate of Completion". This examination shall be in addition to all other examinations conducted by the CPBFI Official Training Partner during CPBFI.
- x. The PARTNER INSTITUTE shall display the FINSERV name and logo prominently in all marketing and publicity material, notices for students and all other internal and external communications, in paper form or otherwise, relating to CPBFI.
- xi. Any other use of FINSERV brand names by the PARTNER INSTITUTE shall require prior written consent from FINSERV.
- xii. The PARTNER INSTITUTE shall provide to FINSERV, necessary information about all the students of CPBFI, in the format specified by FINSERV in Annexure 1. FINSERV shall be free to contact the students directly for the purpose of monitoring the impact of CPBFI and the career progression of students.
- xiii. The PARTNER INSTITUTE shall not conduct CPBFI or a programme with identical course structure except in partnership with FINSERV.
- xiv. The PARTNER INSTITUTE shall be solely responsible to comply with regulations of University Grants Commission or any other authority regulating educational activities in India. The PARTNER INSTITUTE agrees that FINSERV shall not have any liability including monetary or otherwise, in the event of any regulatory action taken against the PARTNER INSTITUTE in respect of conducting this programme. The PARTNER INSTITUTE agrees to fully compensate FINSERV in case an action is taken against FINSERV by any such regulatory authority in respect of conduct of CPBFI by the PARTNER INSTITUTE under this MOU.
- xv. The PARTNER INSTITUTE shall be solely responsible for payment of GST or any other taxes that may be applicable, in respect of fees collected by the PARTNER INSTITUTE for CPBFI and FINSERV shall not have any liability towards the same. The PARTNER INSTITUTE agrees that FINSERV shall not have any liability, monetary or otherwise, in the event of any action is taken against the PARTNER INSTITUTE by any tax authorities. The PARTNER INSTITUTE agrees to fully compensate FINSERV in case any action is taken against FINSERV by any such tax authority in respect of conduct of CPBFI by the PARTNER INSTITUTE under this MOU.
- xvi. The PARTNER INSTITUTE shall submit the information specified in Annexure 3 before commencement of every batch to FINSERV.



4. Batch Strength:

The parties agree that, each batch shall consist of minimum 45 and maximum 60 students. FINSERV and the PARTNER INSTITUTE may mutually decide to start a batch with less than 45 students.

5. Term of the MOU:

The term of this MOU is for a period commencing from signing of this MoU till end of March 31, 2024, except Clause 13 and Clause 14, which shall continue to be in force for a further period of 3 years from the date of termination of this MOU. The parties may decide to further extend the term of this MOU by mutual consent on such terms and conditions as may be agreed between them.

6. Course fees:

- i. PARTNER INSTITUTE shall charge a non-refundable fee of Rs. 1,000 (Rupees One thousand only) plus applicable GST and other taxes, to each of the students of CPBFI towards the course fees. The fee payable by each student shall not be less than Rs. 1,000 (Rupees one thousand only) plus applicable taxes and shall not exceed Rs. 3,000 (Rupees three thousand) plus applicable taxes. The fees specified here shall be valid for two years from signing of this MOU. The fees shall be reviewed on completion of this period and parties may mutually agree to revise the same from time to time.
- ii. On successful completion of every batch (i.e. if the overall attendance of the students is in excess of 75%) of CPBFI-CLASSROOM and CPBFI-BLENDED, FINSERV shall pay an amount of Rs. 500 (Rupees Five Hundred only) per student to the PARTNER INSTITUTE as a fee subsidy. The fee subsidy shall be paid by FINSERV within 2 weeks from completion of every batch and submission of bank account information as per Annexure 3. The method for calculating the overall attendance in respect of CPBFI batches, is included in Annexure 2.
- iii. The PARTNER INSTITUTE has agreed to suitably remunerate the coordinator and other staff members for their effort towards successful conduct of CPBFI Batch.
- iv. The PARTNER INSTITUTE, may at its own discretion, waive the fees of students from economically weaker sections, provided the number of such students does not exceed 15% of total enrolment in the respective batch.
- v. The PARTNER INSTITUTE shall ensure that no student shall be allowed to attend CPBFI without paying the full fees except those permitted under sub-clause iv above.
- vi. The PARTNER INSTITUTE shall submit to FINSERV, before commencement of any batch, extracts of bank statement or copies of cash receipts or a letter from the Principal or Vice-Principal confirming collection of fees from every participant.

7. Duration and contents of CPBFI:

- i. CPBFI shall commence from February 2021. The said Programme will involve training of about 100 hours.
- ii. The PARTNER INSTITUTE has agreed to mobilize, on best effort basis, at least 40 students in first academic year and at least 80 students from second academic year onwards. The PARTNER INSTITUTE shall decide the batch schedule and timings and inform the schedule to FINSERV at least 45 days before commencement of the batch.



- iii. FINSERV shall arrange to make the faculty available as per the schedule informed by the PARTNER INSTITUTE.
- iv. Detailed schedule of the lectures and practical shall be given in advance to students before commencement of CPBFI.

8. Place of teaching:

- i. The CPBFI classroom teaching and practical shall be conducted at Faresa College, Bilingual by the CPBFI Official Training Partner, for up to four hours a day on such days, dates and at such timings as may be mutually decided between the parties.

9. Eligibility for CPBFI:

- i. Any student who is studying in the final year of Graduation Programme or pursuing any post graduation programme shall be eligible to apply for admission to CPBFI.
- ii. Additionally, any fresh graduate i.e. a graduate with less than 2 years of work experience or no work experience, shall also be eligible to apply for admission to CPBFI.
- iii. Only candidates who are less than 27 years old, on the date of application, are eligible to apply for admission to CPBFI.
- iv. The PARTNER INSTITUTE shall select the final list of candidates for admission based on the criteria mutually agreed upon by the PARTNER INSTITUTE and FINSERV from time to time.

10. Discipline and right to expel:

- i. The students of CPBFI-CLASSROOM and CPBFI-BLENDED shall be subject to rules of discipline/code of conduct of the PARTNER INSTITUTE during course period. In case of CPBFI-ONLINE, the students shall be subject to rules of discipline/code of conduct of the CPBFI Official Training Partner.
- ii. If the concerned CPBFI Official Training Partner observes a breach of code of conduct by any student, it shall immediately report the same to the CPBFI Coordinator for necessary action.
- iii. If any participant commits breach of code of conduct of the PARTNER INSTITUTE, the faculty shall have full authority to expel such student for the remaining duration of CPBFI.

11. Faculty:

- i. FINSERV shall be solely responsible for arranging, through a CPBFI Official Training Partner, faculty, with requisite industry and teaching experience, and conducting CPBFI efficiently and effectively. The PARTNER INSTITUTE shall not be responsible for making any payments to the faculty of the CPBFI Official Training Partner.
- ii. Some of the lectures of CPBFI may be conducted by the experts from FINSERV as per the understanding between the parties. However, the PARTNER INSTITUTE shall not be liable to pay any amounts to FINSERV towards the said lectures and no amounts shall be deducted from the amounts payable to the PARTNER INSTITUTE.

*[Handwritten signature]*  
6





12. Certification:

FINSERV and the PARTNER INSTITUTE shall issue a "Certificate of Completion" in "Certificate Programme in Banking, Finance and Insurance" to the eligible students of CPBFI-CLASSROOM and CPBFI-BLENDED. The certificates shall be printed by FINSERV and shall carry the logos of FINSERV, the PARTNER INSTITUTE and the concerned CPBFI Official Training Partner.

FINSERV shall issue a "Certificate of Completion" in "Certificate Programme in Banking, Finance and Insurance" to the eligible students of CPBFI-ONLINE. The certificates shall be in digital format and shall carry the logos of FINSERV, the PARTNER INSTITUTE and the concerned CPBFI Training Partner.

13. Further Agreements:

The parties agree that, they may mutually discuss and enter into further agreements, if needed.

14. Confidentiality:

- i. The Parties agree to maintain strict secrecy and confidentiality regarding any and all Confidential Information exchanged or to be exchanged between them in relation to this MOU.
- ii. The PARTNER INSTITUTE agrees that all the course material provided by FINSERV or the CPBFI Official Training Partner, including but not limited to CPBFI structure, curriculum, lesson plans and evaluation methods, shall be deemed to be Confidential Information.
- iii. The PARTNER INSTITUTE agrees that any of FINSERV's technical or business or other information including information given for development of any case studies / development of any program modules / contents, made available by FINSERV or its personnel to the PARTNER INSTITUTE shall be deemed to be Confidential Information.
- iv. The PARTNER INSTITUTE agrees to restrict access and disclosure of Confidential Information to such of their employees, agents, vendors, and contractors strictly on a "need to know" basis, to maintain confidentiality of the Information disclosed to it in accordance with this clause.
- v. Information and material disclosed and provided by each party to the other party in pursuance of or in connection with performance of its obligation under this MOU shall, at all times, remain the sole and exclusive property of the disclosing Party.

15. Intimation about cancellation/postponement of CPBFI:

- i. If due to any cogent reasons, it appears to the PARTNER INSTITUTE that it is unable to arrange any batch as per schedule, the PARTNER INSTITUTE shall intimate about its inability to FINSERV at least 30 days in advance and the parties shall decide further schedule of CPBFI by mutual consent. FINSERV may decide to complete such batches through online classes.
- ii. However, if such postponement or cancellation is necessitated due to any last minute, unforeseen and unavoidable circumstances like Act of God, civil commotion, strike, bandh, disruption of traffic, epidemic, war, aggression, change in Government Policy or any other similar circumstances, the PARTNER INSTITUTE shall intimate the change in schedule as early as possible after such circumstances as stated above have arisen. In such circumstances, the PARTNER INSTITUTE shall not be held liable for payment towards any loss or damages caused to FINSERV due to delay in its schedule.



16. If for any reason, FINSERV, decides to discontinue support for CPBFI, it shall give a written notice to the PARTNER INSTITUTE, 30 days in advance. Such notice shall not impact any batch which is already in progress on the date of notice and the terms of this MOU shall continue to apply to the running batches.

17. Amendment/Termination:

- i. Any amendment to the terms of this MOU can only be made by mutual consent of the parties.
- ii. This MOU may be terminated by either party, for breach of terms and conditions of the present MOU or otherwise, by a written notice of at least one (1) month in advance. Such notice of termination shall not interfere with the batches underway at the relevant time. Such batches shall be allowed to continue until their conclusion.
- iii. Both the parties agree that Finserv shall have the right of terminating this MOU without any notice to the PARTNER INSTITUTE, if the PARTNER INSTITUTE charges a fee exceeding the amount prescribed under Clause 6(i) of this MOU. In such event, the batches underway at the relevant time, may also be terminated by FINSERV, unless the PARTNER INSTITUTE refunds the excess fee charged to every student of the batch.

18. Applicable Law and Dispute Settlement:

- i. This MOU shall be governed by the Laws of India.
- ii. Any dispute arising between the parties in connection with or arising out of the performance of mutual obligations under this MOU shall be resolved by mutual discussion and consultation. If the dispute remained unresolved even after 30 days, then the dispute shall be referred to the Principal of Career College and Mr. V. Rajagopalan, President (Legal and Taxation), Bajaj Finserv Limited. The decision of the principal of Career College and Mr. Rajagopalan shall be final and binding on both parties.

19. Originals:

This MOU is executed in counterparts, each of which shall be deemed to be original and retained by each of the Parties. All together they shall constitute one and the same MOU.

IN WITNESS WHEREOF, the Parties hereto have put their hands the day, month and the year first hereinabove mentioned.

For Career College

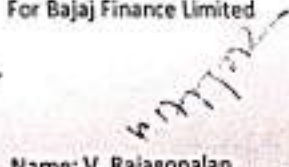


Name: Dr. Charanjit Kaur  
Designation: Principal

Witness

Full Name: Dr. Neelvi  
Designation: Sherrma

For Bajaj Finance Limited

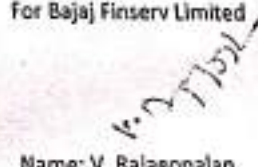


Name: V. Rajagopalan  
Designation: President (Legal and Taxation)

Witness

Full Name: Ajay Sathe  
Designation: Group Head - Customer Experience and CSR

For Bajaj Finserv Limited



Name: V. Rajagopalan  
Designation: President (Legal and Taxation)

Witness

Full Name: Ajay Sathe  
Designation: Group Head - Customer Experience and CSR



Annexure 1: Format for submission of student information

The PARTNER INSTITUTE shall provide the following information in respect of every student of CPBFI

1. Full Name:
2. Gender:
3. Academic qualification: If already graduate mention the degree. If pursuing graduation, mention the degree for which studying.
4. Status: Mention "Complete" if the candidate is already a graduate. Mention "Pursuing" in case of final year students.
5. Date of Birth: in DD/MM/YYYY format
6. Mobile Number:
7. Email Address:

Annexure 2: Methodology for Calculating Overall Attendance of the Batch

The steps and formula for calculating overall attendance are as under.

1. Enrollment: Number of students who have registered and paid fees for CPBFI
2. Drop-outs: Number of students who stopped attending CPBFI during the batch
3. Regular students: Enrollment minus Drop Out
4. Total available student days: Number of regular students multiplied by total duration of CPBFI (number of days. E.g. 40 days)
5. Actual student days: Sum of days attended by each regular student.
6. Overall attendance (%) =  $\text{Actual Student Days} / \text{Available Student Days} \times 100$

Example: In a CPBFI batch 43 students registered and paid fees. By end of first week 3 students stopped attending the batch. The batch was conducted for 40 days. Out of the 40 regular students – 10 attended every class, 15 attended for 35 days, 10 attended for 33 days and 5 attended by 30 days. Overall attendance will be calculated as under.

Enrollment: 43

Drop-out: 3

Regular students: 40

Available days:  $40 \times 40$  i.e. 1600

Actual days:  $(10 \times 40) + (15 \times 35) + (10 \times 33) + (5 \times 30) = 400 + 525 + 330 + 150 = 1405$

Overall attendance:  $(1405 / 1600) \times 100 = 87.81\%$



**Annexure 3: Information required by FINSERV before commencement of every batch**

Sr.	Information Required
1	<p>Basic information about the PARTNER INSTITUTE viz.</p> <p>Name                      Year of establishment                      Name of the educational society                      Contact details                      Website URL                      NAAC rating                      Total number of students (by stream)                      Total final year students (by stream)</p>
2	<p>Coordinator Details viz.</p> <p>Name                      Designation                      Department (Commerce/Science etc.)                      Contact details: Mobile and Email Address</p>
3	<p>Bank Details for payment of subsidy viz.</p> <p>Beneficiary Name:                      Bank Account number:                      Bank Account Type: (Saving/current)                      Bank Name:                      Branch:                      IFSC Code:</p> <p>Permanent Account Number of the college (PAN):</p> <p>Please provide scanned copy of a cancelled cheque and PAN Card along with the above information</p>
4	<p>High resolution logo of the college for printing on the Certificate/CPBFI brochures etc.</p> <p>Ai, JPEG, PNG, PDF Format. The image should be high resolution.</p>
5	<p>Brief write up about the institute – for inclusion on CPBFI website, CV book etc.</p>

*Handwritten signature*



**Annexure 4: Appointment Letter for appointing Coordinator for CPBFI**  
(to be printed on PARTNER INSTITUTE letterhead)

Date: \_\_\_\_\_

To

(Name of the coordinator)

(Designation of the coordinator)

Subject: Your appointment as the official coordinator for the Bajaj Finserv CPBFI Programme

Dear \_\_\_\_\_

I am pleased to inform you that you have been appointed as the official coordinator for conducting Bajaj Finserv's CPBFI Programme in our college. Congratulations!

As official coordinator of the CPBFI programme, you will be responsible for ensuring that the programme is successfully conducted in our college, in accordance with the terms and conditions prescribed in the MOU signed between our institute and Bajaj Finserv Limited and Bajaj Finance Limited. Your specific responsibilities are mentioned in Clause 3(ii) of the said MOU. You will also abide by the other terms of the MOU, specifically those relating to confidentiality of information.

The college will pay you a consolidated amount of Rs. \_\_\_\_\_ (Rupees \_\_\_\_\_) for every successful batch of CPBFI, coordinated by you. This amount shall be subject to applicable taxes.

This appointment is valid for the academic year \_\_\_\_\_, subject to satisfactory performance.

Kindly confirm your acceptance to this appointment by signing this letter.

For: (College name)

Authorized signatory


(Name and designation)

I agree to the terms of this appointment letter.

Coordinator

(name and signature)



Signature:   
V.K. Chaudhary - V.K. Chaudhary, ACC Code- UP14003304  
ACC No- Kaido- Kaido- 9540079101  
Licence No-17002942, Tehsil & District- G.B. Nagar



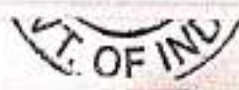
**INDIA NON JUDICIAL**  
**Government of Uttar Pradesh**  
**e-Stamp**

Certificate No.  
Certificate Issue Date  
Account Reference  
Unique Doc. Reference  
Purchased by  
Description of Document  
Property Description  
Consideration Price (Rs.)  
First Party  
Second Party  
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Stamp Duty Amount(Rs.)

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: BENEKIND MEDICS GLOBAL PVT LTD  
: Article 5 Agreement or Memorandum of an agreement  
: Not Applicable  
:  
: BENEKIND MEDICS GLOBAL PVT LTD  
: CAREER SOCIETY  
: BENEKIND MEDICS GLOBAL PVT LTD  
: 100  
: (One Hundred only)



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# INDIA NON JUDICIAL Government of Uttar Pradesh

## e-Stamp

- Certificate No.
- Certificate Issue Date
- Account Reference
- Unique Doc. Reference
- Purchased by
- Description of Document
- Property Description
- Consideration Price (Rs.)
- First Party
- Second Party
- Stamp Duty Paid By
- Stamp Duty Amount(Rs.)

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- : 22-Feb-2021 04:59 PM
- : NEWIMPACC (SV)/ up14003304/ NOIDA/ UP-GBN
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- : BENEKIND MEDICS GLOBAL PVT LTD
- : Article 5 Agreement or Memorandum of an agreement
- : Not Applicable
- : BENEKIND MEDICS GLOBAL PVT LTD
- : CAREER SOCIETY
- : BENEKIND MEDICS GLOBAL PVT LTD
- : 100
- : (One Hundred only)



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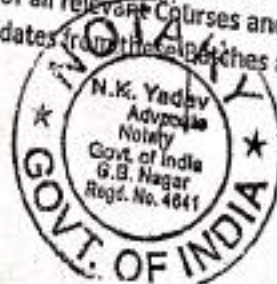
NOW THEREFORE, in consideration of the mutual promises and covenants contained herein, the Parties agree as follows:

1. **Purpose and Scope.** The Parties intend for this Agreement to provide the foundation and structure for any and all possibly anticipated binding agreement related to recruit, train and place the Career Group of Institutions Graduates with qualifications of AYUSH, NURSING, BPT & MPT along with Emergency Medical Services related qualifications/experience to get trained and be placed as Newly Qualified Paramedics in various Ambulance Service NHS Trusts in the UK. This Agreement should not establish or create any type of formal agreement or obligation. Instead, it is an agreement between the Parties to work together in such a manner to encourage an atmosphere of collaboration and alliance in the support of an effective and efficient partnership to establish and maintain objectives and commitments with regards to all matters related to purpose and scope of Agreement.
2. **Objectives.** The Parties agrees as follows:
  - a) The Parties shall work together in a cooperative and coordinated effort so as to bring about the achievement and fulfilment of the purpose of the Agreement.
  - b) It is not the intent of this Agreement to restrict the Parties to this Agreement from their involvement or participation with any other public or private individuals, agencies or organizations.
  - c) The Parties shall mutually contribute and take part in any and all phases of the recruitment of Career Society, Bhopal Graduates for the purpose to the fullest extent possible.
  - d) This Agreement is not intended to create any rights, benefits and/or trust responsibilities by or between the Parties.
  - e) The Agreement shall in no way obligate either Party to supply funds to maintain and/or sustain the recruitment of Career Society, Bhopal Graduates.
3. **Term.** This Agreement shall come into effect, i.e., from Feb 2021, and will continue until Feb 2022. However, this agreement may be extended later by mutual consent with the terms and condition
4. **Responsibilities & Liabilities.** The parties want to enumerate their respective responsibilities and/or liabilities as follows:

**Responsibilities & Liabilities of Career Group of Institutions:**

  - i. Career Society, Bhopal will share with Benekind the complete details (format attached) of eligible candidates from all completed batches of all relevant Courses.
  - ii. Career Society, Bhopal will provide all relevant information about their College information, activities along with Career College of Nursing Logo etc. to Benekind for displaying the same on Website and digital media.
  - iii. Career Society, Bhopal will facilitate Benekind as recruitment specialist with display and declaration of collaboration with Benekind by providing information on Website in the form of Benekind Logo, Recruitment Adverts, Candidate Testimonials etc., through emails to Alumni regarding the Opportunity and similarly in Institute campus in the form of Benekind Adverts, Posters, Banners or Standees etc.
  - iv. Career Society, Bhopal will provide proactive information about the opportunity and Benekind in the ongoing batches of all relevant Courses and will share the complete details (format attached) of eligible candidates from these batches as soon as they are completed.

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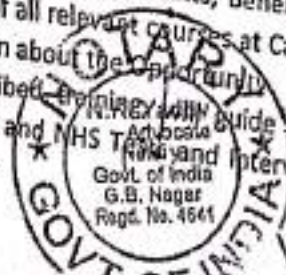


- Career Group of Institutions will field and honour any calls from Career Group of Institutions candidates or Alumni for information, verification, validation of the opportunity and about Benekind with provision of pertinent information and directing back to Benekind.
- v. Career Society, Bhopal will promptly provide full Transcript for the respective Course done by candidate at Career Group of Institutions along with character certificate and other relevant credentials upon request for the same by the candidate joining the Opportunity.
  - vi. Career Society, Bhopal will promptly provide designed and stamped Health and Care Professions Council (HCPC) Course Completion Form (sample format attached) and will send the physical documents to Benekind upon request for the same as required for all Career Society, Bhopal candidates applying for HCPC, UK Registration.
  - vii. Career Society, Bhopal will promptly and favourably reply to verification emails from HCPC as required for all Career Group of Institutions candidates who had applied for HCPC, UK Registration.
  - viii. Career Society, Bhopal has the option of sourcing Graduates with qualifications of AYUSH, NURSING, BPT and MPT by facilitating and arranging recruitment process at different Medical Colleges and Universities, who are known for best of the ranking in country.
  - ix. Career Society, Bhopal will utilize its standing in the Training arena to have dialogue with Directors, Deans and Heads of placement Cell in the area in regards to the standardisation and skills Benekind is looking forward, so as to have competent clinical professionals.
  - x. Career Society, Bhopal will take all feasible efforts as an Affiliate of Benekind in converting a potential candidate for joining the Opportunity and the efforts will count towards additional Affiliate Fees from Benekind. Career Group of Institutions will send the list of all such converted candidates separately to Benekind from time-to-time preferable before next Intake Batch at Benekind.
  - xi. Career Society, Bhopal will not be responsible for collection of any monies charged by Benekind from the student and not be party to any dispute arising between student and Benekind on financial, technical, academic, selection, placement and any other related issues.

#### Responsibilities & Liabilities of Benekind:

- i. Benekind will display and declare collaboration with Career Society, Bhopal by providing information on Website and in Institute Campus in the form of Career College of Nursing, Bhopal Logo & Information about Career Group of Institutions Courses, etc.
- ii. Benekind will provide all relevant information related to Opportunity, Benekind Logo, Recruitment Adverts, and Candidate Testimonials etc. to Career Group of Institutions for displaying the same on Website and digital media and will help Career Group of Institutions Team in disseminating appropriate information to appropriate audience in appropriate manner.
- iii. Benekind will handle the candidate lists shared by Career Group of Institutions respectfully and confidentially.
- iv. It will be responsibility of Benekind to contact candidates from Career Group of Institutions lists, provide relevant information about the Opportunity, Costs involved, Benefits and Package etc. and convince them to join Benekind for the same.
- v. As and when required or as per feasibility with mutual arrangements, Benekind Team will brief the eligible candidates from ongoing batches of all relevant courses at Career Group of Institutions and will provide all relevant and prescribed information about the Opportunity.
- vi. Benekind will provide all the relevant and prescribed information to guide and take the candidates through tests and Exams including IELTS and NHS Tests and Interviews till they are successful in getting accepted by NHS.

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- vii. Benekind will inform Career Group of Institutions at the end of every Month about any and all of the successful candidates accepted by NHS.
- viii. Benekind will collect all requisite Administrative Fees from the candidates during the training and Training Fees after the candidate is accepted by NHS.
- ix. Benekind will assist all candidates accepted by NHS in processing their VISA and help making travel arrangements.
- x. Benekind will also coordinate with NHS regarding receiving the Candidates joining NHS in the UK and their initial accommodation for two and half months.
- xi. Benekind will inform Career Group of Institutions at the end of every Month about any and all the of candidates joining form Lists handled by Benekind including the ones proactively converted by Career Group of Institutions.
- xii. Scope and Capacity of Benekind from 12<sup>th</sup> March 2021 onwards:

Scheduled Batch Induction Dates	No of Candidates to be Enrolled
12 <sup>th</sup> March 2021	88
14 <sup>th</sup> April 2021	88
16 <sup>th</sup> May 2021	88
17 <sup>th</sup> June 2021	88
21 <sup>st</sup> July 2021	88
17 <sup>th</sup> August 2021	88
21 <sup>st</sup> September 2021	88
19 <sup>th</sup> October 2021	88
23 <sup>rd</sup> November 2021	88
14 <sup>th</sup> December 2021	88
18 <sup>th</sup> January 2022	88

1. Referral Arrangement. Upon the Effective Date of this Agreement, Affiliate shall refer potential Candidates/customers to Benekind according to the following table. Benekind shall pay Affiliate a fee for these referrals. When any Candidates are referred, Team Benekind must be informed beforehand for complete transparency.

Slab	No of Candidates	Referral Incentive/ candidate
1	upto 100	10,000
2	101-150	12500
3	151-200	15000



2. Compensation/Financial Scope: Benekind will start a new training centre at nearby locality after achieving a satisfactory number of the candidates from the Institute, which would be viable from a commercial point of view concerned authority will proceed further to open a training centre in the near location. Depending on the commitment of future business between Benekind & Career Group of Institutions mutual agreement regarding financial credentials will be finalised. Benekind will pay to Career Group of Institutions as cost towards NQP process for each successful conversion by Career Group of Institutions based on the slab

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mentioned above. Successful Conversion is defined based on potential candidates converted by Career Group of Institutions with substantial proactive efforts as an affiliate of Benekind for joining the Opportunity, with successful training of Career Group of Institutions Candidate followed by an offer letter from NHS and is subject to training fee payment realization from each successful candidate, who is through to be on board of NHS as NQP (Newly Qualified Paramedic).

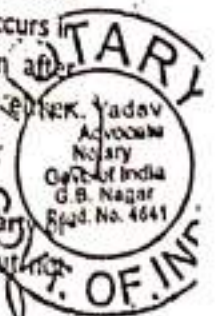
The details of any and all of the successful referrals and conversions by Career Group of Institutions and due reimbursements will be included in the Monthly report sent by Benekind to Career Group of Institutions and payment of the same will be done by Benekind within fifteen (15) days after referral formality is complete in all aspects.

The Compensation from Benekind to Career Group of Institutions will have an upper ceiling based on the Intake as per the Scope and Capacity of Benekind as mentioned above.

3. **Confidentiality.** During the course of this Agreement, it may be necessary for Benekind to share basic information to CAREER GROUP OF INSTITUTIONS. Career Group of Institutions will not share any of this information unless necessary at any time without permission of Benekind. Career Group of Institutions also will not use any of this proprietary information for their personal benefit at any time. The strict adherence and complete transparency are mandatory on each step of referral by both the parties. This section remains in full force and effect even after termination of the Agreement by its natural termination or the early termination by either party.
4. **Termination.** This Agreement may be terminated at any time by either Party upon 30 days prior written notice to the other party. Upon termination, Benekind & Career Group of Institutions will clear all compensation processed prior to the date of termination, but not yet paid.
5. **Representations and Warranties.** Both Parties represent that they are fully authorized to enter into this Agreement. The performance and obligations of either Party will not violate or infringe upon the rights of any third-party or violate any other agreement between the Parties, individually, and any other person, organization, or business or any law or governmental regulation.
6. **Indemnity.** The Parties agree to indemnify and hold harmless the other Party, its respective affiliates, officers, agents, employees, and permitted successors and assigns against any and all claims, losses, damages, liabilities, penalties, punitive damages, expenses, reasonable legal fees and costs of any kind or amount whatsoever, which result from the negligence of or breach of this Agreement by the indemnifying party, its respective successors and assigns that occurs in connection with this Agreement. This section remains in full force and effect even after termination of the Agreement by its natural termination or the early termination by either party.
7. **Limitation of Liability.** Under no circumstances shall either party be liable to the other party or any third party for any damages resulting from any part of this agreement such as, but not

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limited to, loss of revenue or anticipated profit or lost business, costs of delay or failure of delivery, which are not related to or the direct result of a party's negligence or breach.

8. **Severability.** In the event any provision of this Agreement is deemed invalid or unenforceable, in whole or in part, that part shall be severed from the remainder of the Agreement and all other provisions should continue in full force and effect as valid and enforceable.
9. **Disclaimer of Warranties.** Career Group of Institutions shall refer potential Candidates as desired by Benekind. Career Group of Institutions represents or agrees that such referrals will not create any additional profits, sales, exposure, brand recognition, or the like. Both the parties share equal responsibilities towards the referrals for desired result(s). CAREER GROUP OF INSTITUTIONS needs to collaborate and take any and all responsibilities to get the required number of referrals on board within stipulated dates as per the Scope of Benekind.
10. **Waiver.** The failure by either party to exercise any right, power or privilege under the terms of this Agreement will not be construed as a waiver of any subsequent or further exercise of that right, power or privilege or the exercise of any other right, power or privilege.
11. **Legal Fees.** In the event of a dispute resulting in legal action, the unsuccessful party will be entitled to its legal fees, including, but not limited to its attorney's fees.
12. **Legal and Binding Agreement.** This Agreement is legal and binding between the Parties as stated above. This Agreement may be entered into and is legal and binding throughout Madhya Pradesh, India. The Parties each represent that they have the authority to enter into this Agreement.
13. **Governing Law and Jurisdiction.** The Parties agree that this Agreement shall be governed by the State and/or Country in which both Parties do business. In the event that the Parties do business in different States and/or Countries, this Agreement shall be governed by Indian law and jurisdiction Delhi.
14. **Entire Agreement.** The Parties acknowledge and agree that this Agreement represents the entire agreement between the Parties. In the event that the Parties desire to change, add, or otherwise modify any terms, they shall do so in writing to be signed by both parties.

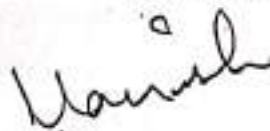
The Parties agree to the terms and conditions set forth above as demonstrated by their signatures as follows:



Dr. Nivedita Patnaik  
Director & Founder  
Benekind Medics Global Pvt Ltd.

Signed:

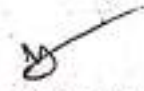
Date:



Dr. Manish Rajoria,  
Vice Chairman  
Career Society, Bhopal

Signed:

Date:

  
**ATTESTED**  
N.K. YADAV  
Regd. 4641, Advocate  
Govt. of India  
G.B. Nagar



22 FEB 2021



**DEAKINCo.**

**AGREEMENT FOR SHORT PROGRAMS**

**1. Parties**

This agreement is made on 27<sup>th</sup> day of August 2020.

Between

DeakinCo., the corporate division of Deakin University, Australia, through ETP Services Private Limited, a company incorporated in India with its registered office at Unit 203, Square One, Saket District Centre, Saket, New Delhi – 110017 (hereinafter referred to as "DeakinCo.") of the One Part

And

Career College Bhopal, a college incorporated in India and having its registered office at Opposite Dussehra Maidan Govindpura (BHEL), Bhopal - 462023 (hereinafter referred to as "partner institute"), whereby "DeakinCo." appoints the partner institute as its Representative on non-exclusive basis.

Except as expressly noted, this agreement is not binding and does not create any legal obligations on either party.

**2. Scope of Services**

Through this agreement, the partner institute agrees to provide Services to DeakinCo. to promote a range of short programs targeted to students at Under Graduate and Post Graduate level based on the programs applicable. The partner institute will assist DeakinCO. in the enrolment of students into the short programs for which a revenue sharing model outlined Clause 6 within this agreement will be agreed and made payable by DeakinCo. to the partner institute.

In agreeing to enroll students in the short programs, the partner institute will ensure the following:

- All students meet the minimum criterion to enroll in the short programs as outlined by DeakinCo.
- All students have been provided complete information to their satisfaction for enrolment

**3. Duration of the Agreement**

The duration of this agreement will be for a period of twelve months from the date of signing of this agreement with a review every three months. The review of this agreement on completion of three months will be based on performance and compliance.

**4. Confidentiality Clause:**

Each party shall not disclose to any 3<sup>rd</sup> party any information related to strategies, methodologies, operational information and other confidential information related to each other's plans, projections etc. to any third party under any circumstances whatsoever. This confidentiality obligation shall survive for a period of twelve months after the termination of this Agreement.

"Confidentiality" is defined as information that is closely held and is not already in the public domain or subsequently disclosed or brought into either party's domain by any of either party's staff currently employed or who have left.

## 5. Pricing of the Professional Readiness Programs

The Professional Readiness Programs is the formal nomenclature of the Short Programs being offered to students at two levels:

### LEVEL 1: relevant for Undergraduate Students

Six Courses are available from which students can pick a cluster of four courses to complete the Professional Readiness Program. The price of Professional Readiness Program at Level 1 is INR13000\*

Students may opt to enroll in a single course as well.

### LEVEL 2: relevant for Post Graduate students

Six Courses are available from which students can pick a cluster of four courses to complete the Professional Readiness Program. The price of Professional Readiness Program at Level 2 is INR15000\*

Students may opt to enroll in a single course as well.

\*The above pricing are exclusive of GST (18%) and any other charges, if applicable.

## 6. Revenue Share

DeakinCo. through ETP Services Private Limited agrees to share 25% of the revenue (before calculation of GST) generated from each enrolment fee from participation in the agreed short programs. The payment terms are outlined in the below sub-clauses.

- 6.1 All fee payments for enrolment are paid upfront and the payment of the revenue share shall be made on a monthly basis based on the enrolments done during the month
- 6.2 Client Code – Each student enrolled through the partner institute will be identified through a unique code. The Code for the partner institute is CCB00038. This code is a system generated code and shall be maintained for all students enrolled through the partner institute. The partner institute must ensure that all students enrolled must mention this code during enrolment.
- 6.3 The partner institute must send an invoice to ETP Services Private limited on the 25<sup>th</sup> day of every month with a list of students they have enrolled in the program.
- 6.4 The partner institute must enroll a minimum of 100 students (For Cluster of 4 courses) for 25% of the revenue share (before calculation of GST) to be applicable.

## 7. Use of Logo and Promotional Material

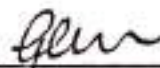
Both parties would explore the feasibility of establishing a framework for academic collaboration and agree not to use the name, logo or any variation thereof of the other for any purpose without the prior written consent of the other.

## 8. Termination

Unless on the basis of unethical acts, on part of both parties, in which circumstances the agreement can be terminated by giving fifteen (15) days' notice, this Agreement shall terminate after one year or if mutually agreed.

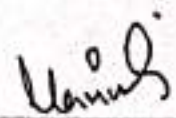
## 9. Signatures

Signed for and on behalf of:  
DeakinCo.

  
\_\_\_\_\_  
Glenn Campbell  
CEO

Date: 27<sup>th</sup> Aug 2020

Signed for and on behalf of:  
Career Society - Career Group of Institutions

  
\_\_\_\_\_  
Mr Manish Rajorla  
Vice Chairman

Date: 27<sup>th</sup> Aug 2020



HARVARD | BUSINESS | SCHOOL

**AGREEMENT**

This Agreement, dated as of the last date indicated after the signatures ("Effective Date"), is made by and between the President and Fellows of Harvard College, through its Harvard Business School Online unit ("HBS" or "HBS Online") and Career College, Bhopal ("CLIENT").

**1. Engagement to provide Programs**

- a. Engagement. This Agreement governs the terms and conditions under which HBS Online will provide, and CLIENT will accept, the program(s) described on one or more Program Attachments (the "Programs") to groups (each, a "Group") of CLIENT employees (each employee in a Group, a "Participant"). Each instance of a Program will be referred to as a "Cohort" herein. HBS Online shall have no obligation to provide the Program(s) until it has received and countersigned this Agreement and CLIENT or Participants, as applicable, have made payment pursuant to Section 3 of this Agreement.

**2. Cohorts; Reservation; Enrollment**

a. Cohort Scheduling.

- i. Public Cohorts. HBS Online will from time to time announce the dates on which its Programs will be offered to Cohorts comprising both employees of CLIENT and other individuals admitted to the Cohorts in HBS Online's discretion (each such Cohort, a "Public Cohort"). At least thirty (30) days prior to the commencement of a Public Cohort for a Program selected by CLIENT on a Program Attachment, CLIENT may reserve seats in the Public Cohort for a Group of no fewer than ten (10) Participants by providing written notice to HBS Online. CLIENT may modify the number of Participants in the Group at any time prior to the commencement of the applicable Public Cohort; *provided* that there are at least ten (10) Participants in the Group. In no event may CLIENT modify the number of Participants in the Group or substitute the Participants in the Group (as set forth below) once the Program for the applicable Public Cohort has commenced.
- ii. Private Cohorts. If CLIENT has specified on a Program Attachment that it wishes to establish Cohorts for particular Programs that are open only to Participants who are employees of CLIENT or otherwise authorized by CLIENT (each such Cohort, a "Private Cohort"), and HBS Online has agreed in writing to provide such Private Cohort(s), HBS Online and CLIENT will confer and mutually agree upon the start date and minimum number of Participants for each Private Cohort. CLIENT may modify the number of Participants in the Private Cohort at any time prior to the commencement of the Program for the applicable Private Cohort; *provided* that the mutually agreed upon minimum number of Participants is met. In no event may CLIENT modify the number of Participants or substitute the Participants in the Private Cohort once the Program has commenced for such Private Cohort.

b. Enrollment.

- i. At least ten (10) business days prior to the start of a Cohort, CLIENT will provide to HBS via email a list of the Participants in each Cohort in a format agreed upon between the parties (the "Participant Roster"). CLIENT may make substitutions to the Participant Roster up to five (5) days prior to the commencement of a Cohort.
- ii. HBS will issue enrollment emails to the individuals on the Participant Roster and each individual shall thereupon enroll in the Cohort in accordance with the instructions in the

enrollment email. Such individuals may enroll in a Cohort at any time prior to the start of the Cohort. If an individual does not complete all enrollment requirements, including payment, if applicable, prior to the start of the Cohort, such individual will not be enrolled in the Program and may not participate in the applicable Cohort.

### 3. Program Fees & Payment

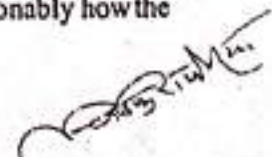
- a. **Program Fees.** Program Fees are calculated according to the number of CLIENT employees participating in the Program multiplied by the Per-Participant Fee as shown on the applicable Billing Attachment. HBS agrees that it will not increase the Per-Participant Fee or Per-Session Fee provided at the outset of the Initial Term and each Renewal Term during such Initial Term or Renewal Term.
- b. **Payment.**
  - i. Unless expressly stated otherwise in the applicable Billing Attachment, HBS Online will issue an invoice to the CLIENT for all Participants immediately following the commencement of each Cohort. Payments are due in U.S. dollars within thirty (30) days of the invoice date and are non-refundable. Failure to pay the invoice in full by the due date will be considered a material breach and may result in termination from the Program for all Participants.
- c. **Taxes.** Program Fees are exclusive of taxes, which are the responsibility of CLIENT or Participants, as applicable.
- d. **Pricing Confidentiality.** CLIENT agrees that the negotiated price is considered HBS confidential information and will not disclose it to others.

### 4. HBS Limitation of Liability

In no event will HBS's liability to CLIENT relating to a Group exceed the Program Fee paid by CLIENT to HBS for such Group, and HBS's liability to CLIENT relating to all Groups during the Initial Term or any Renewal Term will not exceed the Program Fees paid by CLIENT to HBS for the Groups during the relevant Initial Term or Renewal Term. In no event will HBS's liability to any Participant exceed the Program Fee (or Per-Participant Fee) paid by such Participant.

### 5. Term and Termination

- a. **Term.** The term of this Agreement (the "Initial Term") shall be one (1) year from the Effective Date, unless extended or sooner terminated in accordance with this Section 5. Unless either party terminates this Agreement as provided herein, the Initial Term may be extended for additional one-year terms (each, a "Renewal Term" and together with the Initial Term, the "Term") upon written notice from CLIENT received at least thirty (30) days prior to the expiration of the Initial Term or the then current Renewal Term (the "Renewal Notice"). Upon receipt of the Renewal Notice, HBS Online shall inform CLIENT of any change in the Program Fees. CLIENT agrees to pay the revised Program Fees unless CLIENT informs HBS Online that CLIENT withdraws its Renewal Notice within ten (10) days of receipt of notice of such change.
- b. **Termination.** Either party may terminate this Agreement:
  - i. Immediately upon written notice in the event the other party breaches any provision of this Agreement and such breach, if capable of cure, is not cured within fourteen (14) days of written notice thereof, or
  - ii. For any reason at any time, upon either ninety (90) days prior written notice if during the Initial Term or upon thirty (30) days prior written notice if during any Renewal Term.
- c. **Certain Consequences of Termination.** Upon expiration or termination of this Agreement, HBS shall have no further obligations under this Agreement, except that, subject to Section 2, if a Group of Participants have enrolled for, but not yet completed, the Program before the expiration or termination of the Agreement, and payment for such Participants has been made in full, HBS and CLIENT will cooperate to provide the Program to such Participants (unless this Agreement has been terminated for breach, in which event the non-breaching party may determine reasonably how the





parties will deal with such previously enrolled Participants). If either party terminates this Agreement in accordance with the provisions of this Section 5, such party shall have no liability to the other party for any damages, losses or expenses resulting from the termination. No termination shall relieve either party of (i) any obligation to pay amounts that were due under this Agreement on the effective date of the termination or (ii) any liability for such party's breach of this Agreement.

**6. Force Majeure**

Neither party shall be held responsible for any damages resulting from any delay or failure in performance of any part of this Agreement to the extent such delay or failure is caused by fire, flood, explosion, war, embargo, government requirement, civil or military authority, act of God, act or omission of carriers or other similar cause beyond its control and without fault or negligence of the delayed or nonperforming party. If any force majeure condition occurs, the party delayed or unable to perform shall give immediate notice to the other party, stating the nature of the force majeure condition and any action being taken to avoid or minimize its effect. If a force majeure event prevents HBS from providing the Program to Participants when scheduled, or prevents Participants from participating in or accessing the Program when scheduled, HBS's sole obligation will be to use good faith efforts to reschedule the Program for Participants who were prevented from participating or accessing on the originally-scheduled date, applying payments for such Participants to the later-scheduled Program.

**7. Compliance with Law**

CLIENT represents and warrants to HBS that neither CLIENT nor its Participants are or will be at the start of any Cohort on any prohibited party list maintained by the U.S. government or otherwise precluded by United States law from participating in or accessing the Program. No refund of amounts paid hereunder will be made if HBS determines that it cannot provide a Program to Participants consistently with United States law. In such cases, HBS will make good faith efforts with CLIENT to transfer seats to other Participants from CLIENT if that may be lawfully done.

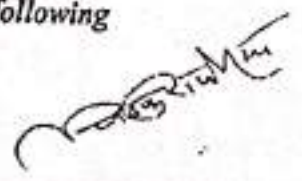
**8. Terms of Use; Privacy Policies; Harvard Business School Community Values; Access to Information**

- a. **Terms of Use.** The provision of the Program by HBS will be subject to the Program's Terms of Use (available at <https://online.hbs.edu/legal/terms-of-use>) and Privacy Policy (available at <https://online.hbs.edu/legal/>). Each Participant will be asked to review them and, as appropriate, required to agree to them upon enrollment. CLIENT shall be responsible for ensuring that the Participants uphold and adhere to the Program's Terms of Use and Privacy Policy.
- b. **Privacy Policies.** CLIENT acknowledges and agrees that personal data regarding Participants may be disclosed to HBS Online, to CLIENT, and to other participants in the applicable Cohort over the course of the Program(s). All Participants will be required to agree to HBS's privacy policy terms and conditions, available at: <https://hbx.hbs.edu/legal/>. All Participant personal data will be treated according to the policies, available at: [https://hbx.hbs.edu/legal/eea](https://hbx.hbs.edu/legal/eea;); <https://gdpr.harvard.edu/eea/privacydisclosures>.
- c. **Community Values.** All Participants are required to acknowledge and agree to uphold the Harvard Business School Community Values when participating in any Program, as set forth below:

*The mission of Harvard Business School is to educate leaders who make a difference in the world. Achieving this mission requires an environment of trust and mutual respect, free expression and inquiry, and a commitment to truth and lifelong learning.*

*Students, Participants, faculty, staff, and alumni accept these principles when they join the HBS community. In doing so, they agree to abide by the following Community Values:*

- *Respect for the rights, differences, and dignity of others*



- *Honesty and integrity in dealing with all members of the HBS community*
- *Accountability for personal behavior*

Harvard Business School can and should be a living model of these values. To this end, Participants have a personal responsibility to integrate these values into every aspect of their experience with HBS. By signing this Agreement, CLIENT acknowledges its understanding of this statement, and commits to communicate its importance to all Participants.

- d. Access to Information. HBS will give CLIENT access to certain information about Participants' progress through the Program if the Participants provide HBS consent to do so. Subject to the provision of such consent, HBS will give a limited number of identified CLIENT representatives access to information concerning the Participants' progress through the Program. If a Participant declines to provide HBS consent, HBS will inform CLIENT but will be unable to give CLIENT access to such information.

9. **Use of Name and Insignia**

- HBS and/or HBS Online shall at all times be identified as the creator, proprietor and provider of the Program, and in no event shall CLIENT identify itself as a partner or joint venturer with HBS Online.
- Before HBS or CLIENT initiates any contact with the media (via news release or other channels) regarding educational activities between them, such contact must be pre-approved by, and is subject to monitoring by, both CLIENT and the HBS signatory to this Agreement.
- Neither CLIENT nor any Participant may use the Harvard Business School or HBS Online name or insignia/logo, or any other name, logo or identifier associated with Harvard University or any of its units, in printed material, electronic media, clothing or otherwise, except with written approval in advance by the HBS signatory to this Agreement and in accordance with any restrictions required by HBS.
- HBS will have the right to include CLIENT's name and logo on its list of clients, unless CLIENT has informed HBS in writing that HBS may not do so.

10. **Miscellaneous**

- Relationship of the parties. The parties are independent contractors and not joint venturers, partners or agents of each other. Neither party shall have authority to incur any obligations or expenses on behalf of the other party or to act in any other manner on behalf of the other party or in its name.
- Non-exclusivity. Nothing in this Agreement shall limit HBS's freedom to provide the Programs independently of CLIENT or to competitors of CLIENT.
- Assignment. Neither party may assign or transfer this Agreement without the consent of the other, and any attempted assignment or transfer without such consent shall be void.
- Waiver. Any waiver by either party of a breach of any provision of this Agreement must be in writing and shall not be deemed a waiver of any subsequent breach.
- Governing Law. This Agreement shall be governed by and interpreted in accordance with the laws of the Commonwealth of Massachusetts (excluding conflict of laws rules).
- Entire Agreement; Amendment. This Agreement together with its Attachments constitutes the entire agreement between the parties with respect to the subject matter hereof and supersedes and cancels all previous negotiations, agreements, commitments, and writings relating to such subject matter. It may be amended only by an agreement in writing that refers explicitly to this Agreement, signed by each of the parties hereto.

\*\*\*\*

IN WITNESS WHEREOF the parties have executed this Agreement as of the date first set forth above.



- *Honesty and integrity in dealing with all members of the HBS community*
- *Accountability for personal behavior*

Harvard Business School can and should be a living model of these values. To this end, Participants have a personal responsibility to integrate these values into every aspect of their experience with HBS. By signing this Agreement, CLIENT acknowledges its understanding of this statement, and commits to communicate its importance to all Participants.

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**9. Use of Name and Insignia**

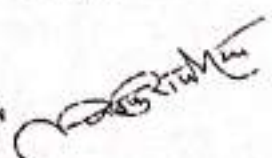
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- d. Waiver. Any waiver by either party of a breach of any provision of this Agreement must be in writing and shall not be deemed a waiver of any subsequent breach.
- e. Governing Law. This Agreement shall be governed by and interpreted in accordance with the laws of The Commonwealth of Massachusetts (excluding conflict of laws rules).
- f. Entire Agreement; Amendment. This Agreement together with its Attachments constitutes the entire agreement between the parties with respect to the subject matter hereof and supersedes and cancels all previous negotiations, agreements, commitments, and writings relating to such subject matter. It may be amended only by an agreement in writing that refers explicitly to this Agreement, signed by each of the parties hereto.

\*\*\*\*

IN WITNESS WHEREOF the parties have executed this Agreement as of the date first set forth above.



**Harvard Business School**

Digitized by:  
*Kristen Maynard*  
LIBRARY/CSDE

**Kristen Maynard**  
Managing Director, Business Operations  
Harvard Business School Online  
Date: 11/30/2020

**CLIENT:**

*Mr. Vishnu Rajoria*

**Mr. Vishnu Rajoria**  
Chairman  
Career Group of Institutions  
Date:

**Schedule A**  
**HBS Online Billing Attachment**

**1. Contact Information**

<b>HBS Online Relationship Manager</b> Valerie Krempus Senior Associate Director, Strategic Alliances <a href="mailto:vkrempus@hbs.edu">vkrempus@hbs.edu</a> 617.495.7122	<b>CLIENT (Primary)</b> Name : Mr. Vishnu Rajoria Designation : Chairman Email Id : <a href="mailto:manish.rajoria@careercollegeindia.com">manish.rajoria@careercollegeindia.com</a> Phone No : 9755504005
<b>HBS Online Program Manager</b> <a href="mailto:HBSOnlineProgramDeliver@hbs.edu">HBSOnlineProgramDeliver@hbs.edu</a>	<b>CLIENT (Billing)</b> Name : Dr. Vibha Thakur Designation : Director, Training and Placement Email Id : <a href="mailto:imp@careercollegeindia.com">imp@careercollegeindia.com</a> Phone no : 9827085056
<b>HBS Online Mailing Address</b> Harvard Business School Online Soldiers Field Boston, Massachusetts 02163 United States	<b>CLIENT Mailing Address:</b> Career College, Govindpura, BHEL, Bhopal, MP, India 462023

**2. Program Fees**

Minimum Participant Commitment (if applicable):	100 participants
<b>Program</b>	<b>Fee</b>
Category B Courses	\$450 per Participant

**3. Invoicing**

Please provide any additional invoicing information (if applicable):	
Purchase Order Number:	
Invoice Submission Portal:	
W9 or other tax documentation required (Y/N):	

**Schedule B**

**HBS Online Program Attachment**

This Program Attachment (the "Attachment") supplements and is incorporated into the Agreement by and between President and Fellows of Harvard College, through its Harvard Business School Online unit ("HBS" or "HBS Online") and Career College, Bhupal ("CLIENT") dated as of the latest date indicated after the signatures. All terms defined in the Agreement shall have the same meaning in this Attachment, except as otherwise provided in this Attachment.

1. **Program.** HBS Online agrees to provide the following Programs, initialed by CLIENT, to Participants pursuant to the terms set forth in the Agreement and this Attachment. The terms and conditions in this Attachment shall apply solely to the provision of the Programs initialed by CLIENT. Additional Programs may be added to this agreement upon written notice from CLIENT. Private Cohorts may be requested by writing "Private" in the space next to the Program name.

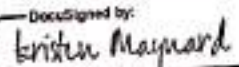
CORE:		Financial Accounting:	<u>X</u>
Business Analytics:	<u>X</u>	Economics for Managers:	<u>X</u>
Disruptive Strategy:		Negotiation Mastery:	_____
Leading with Finance:		Management Essentials:	_____
Sustainable Business Strategy:	<u>X</u>	Leadership Principles:	_____
Entrepreneurship Essentials:	<u>X</u>		

2. **Program Services.** The Program Fee includes the following services for each Program:
- The Program as described, delivered via the HBS Online learning platform(s) for acceptable number of CLIENT Participants.
  - Progress and/or completion reporting to CLIENT for each Participant, if consent is given by the Participant.
  - If applicable, credential or certificate of completion for each successful Participant.
  - Support by the HBS Online Relationship Manager to help plan and implement the Program for the CLIENT, including ongoing Program delivery facilitation.
  - Support for technical issues related to the Program.


\*\*\*\*

IN WITNESS WHEREOF the parties have executed this Program Attachment as of the date first set forth above.

Harvard Business School

DocuSigned by:  
  
 E741894A28734AE  
**Kristen Maynard**  
 Managing Director, Business Operations  
 HBS Online  
 Date: 11/30/2020

CLIENT

  
**Mr. Vishnu Rajoria**  
 Chairman  
 Career Group of Institutions  
 Date:

Rokany



पश्चिमबङ्ग पश्चिम बंगाल WEST BENGAL

AD 435994

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding, hereinafter referred to as "MoU" is made this 30<sup>th</sup> day of January 2021

BETWEEN

Rotary India Literacy Mission, registered in Mumbai as a society under the Societies Registration Act, 1861 and having its head office at 145 Sarat Bose Road, Kolkata - 700026 (represented through its authorized signatory Anirudha Roy Chowdhury, Treasurer - Rotary India Literacy Mission) hereinafter to be referred as Party of the First Part.

AND

Career Society, Bhopal a company registered under the Madhya Pradesh Society's act and having its registered office Career College Campus, BHEL, Govindpura, Bhopal (represented through its authorized signatory Manish Rajoria hereinafter to be referred as Party of the Second Part.



Manish

Whereas, Rotary India Literacy Mission (RILM) works for various developmental work related to Literacy. It has embarked upon one of the most comprehensive programs on Total Literacy and Quality Education. Under this mission, it wishes to achieve the literacy goals through its comprehensive program called T-E-A-C-H:

- Teacher Support
- E-Learning
- Adult Literacy
- Child Development &
- Happy Schools

Each of these programs is inter-linked with the others in objective and content, with specific focus on improvement in learning outcomes of education in various parts of the country. Understanding the enormity of the task, it has been decided to adopt a strategy of meaningful co-operation with all actors in the field, by forging strong partnerships with the Government, Corporate, National/ State specific Non-Governmental Organizations as well as international organizations working in various segments of this country wide endeavor.

Career Society, Bhopal is engaged in the business of providing Teachers Training, School Education, Higher Education, Vocational Education and Health Education services.

The RILM and Career Society, Bhopal (hereinafter referred to as 1<sup>st</sup> party & 2<sup>nd</sup> party respectively) have together decided to enter into Memorandum of Understanding (MoU) for bringing synergy in their efforts to provide world-class audio-visual content for the classes I to XII in Hindi & English on Vocational and Career Training, to improve the Quality of Vocational Education in India.

**1. Roles and Responsibilities of First Party:**

- First Party would create a network with various stakeholders for the distribution of the audio-visual content through different online platforms including NCERT TV channels, and distribute eLearning content to schools of under-privileged children across India, through various modes of transmission at a later stage post-Covid scenario. First Party would collect the requirements from stakeholders and share with Second Party so that content can be developed/curated as per the need.
- First Party would share with Second Party the schedule of episodes for delivery timelines.
- First Party would receive the content from Second Party and arrange to send the content to the stakeholders.
- First Party may get the content evaluated from the appropriate authority or stakeholders to ensure the quality.
- First Party may conduct the third party impact assessment.
- First Party may also host all modules created on RILM's You Tube Channel.
- First Party would join in marketing calls if needed, to support the second party for pitching for sponsorship to its identified potential sponsors
- Where funds are coming to the First Party, it shall be the responsibility of the First Party to secure, manage and audit the CSR funds jointly mobilized for the program.
- Schedule of payment from First Party to Second Party for such orders, are to be decided with Mutual agreement.



*Handwritten signature*



**2. Roles and Responsibilities of Second Party:**

- a. Second Party would mobilize the funds, along with requesting the First Party to join for marketing calls with its identified potential sponsors here required, to develop the new content and curate the existing content as per the requirement of telecast/broadcast stakeholders. Funds when mobilized via national/ international donors might be transferred to Rotary India Literacy Mission, for which admin fees will be charged by the first party for their services.
- b. Second Party will develop audio-visual content as per the details given in Annexure - 1.
- c. Second Party to provide the content in such version and modules that are compatible with the NCERT TV telecast and various online Applications of NCERT, like Diksha, etc.
- d. Second Party to ensure the timely availability of the eContent as per the requirements given by NCERT or other stakeholders to First Party.
- e. Second Party to make available the usage statistics, if any, available at its end for the purpose to conduct an independent impact assessment by third party.

**3. Warranty:**

- a. Second Party would provide the warranty for the period of two years (renewable with mutual consent of both parties) to maintain and upgrade, within reason, the eContent during the warranty period, which includes upgrading the content even for the offline content, which will be distributed to schools. It is understood, in case of Offline content, that Second Party will provide the updates to First Party who will then provide it to stakeholders for them to distribute. There will be no expenses incurred, which includes and not limited to Hardware needed for distribution or Server Bandwidth, whatsoever, by Second Party to distribute the content and its updates.

**4. Financial Implications:**

- a. Both the Parties will not charge any fee from any Student, School, etc., in performance of its obligations under the purview of this MoU. However, the second party has the authority to repackage the content it has created and distribute the same in its own name for its own institutions (including charging a usage fee), through avenues other than RILM, NCERT TV and other NCERT channels and Diksha app, where content would be provided for free distribution.
- b. The necessary funds will be obtained by Second Party at its own initiative and/ or from the Corporate Social Responsibility initiatives of the entities from the Public (State and Centre) and Private sector. It can take the support of RILM for any joint marketing calls with its identified potential sponsors if needed.

**5. Liability:**

- a. The parties of this MoU will not assume any liability of any claims against the damages, deaths, injuries, losses or debts arising out of the activities connected with employees, agents or third parties involved under this MoU.
- b. As First Party is a charity organization and has entered into this MoU only in good faith towards quality education, therefore, no liability should be put on First Party to fulfill any payment mobilization target jointly decided by the parties.

**6. Correspondence:**

- a. For the purpose of this MoU, the correspondence would be held among the following on behalf of the Parties:



*Handwritten signature*

<p><b>For First Party:</b>  Mr. Biswajit Ghosh  Chief Operations and Strategy Officer  Rotary India Literacy Mission  145 Sarat Bose Road  Kolkata – 700026, West Bengal  Email: <a href="mailto:strategy-ops-head@rotaryteach.org">strategy-ops-head@rotaryteach.org</a></p>	<p><b>For Second Party:</b>  Mr Manish Rajoria  Vice Chairman  Career Society Bhopal  Career College Campus, BHEL, Go-  vindpura, Bhopal  Email : <a href="mailto:manish.rajoria@careercol-&lt;br/&gt; legeindia.com">manish.rajoria@careercol-  legeindia.com</a></p>
-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

- b. No notice, acceptance, approval, consent or claim under or in pursuance of this MoU shall be valid unless sent by registered mail or reputed courier to the above mentioned address and received by the other Party.

**7. Force Majeure:**

- a. The Parties shall not be liable to each other for failure or delay in the performance of any of their obligations under this MoU to the extent of such failure or delay is caused either by riots, civil commotion, wars, hostilities between nations, Government orders, regulations, embargos, action by Governments or any agency thereof, act of God, storms, any pandemic situation like Covid-19, fires, accidents strikes, sabotages, explosions, or other similar or different categories unforeseen by the Parties concerned and beyond their exercise of due diligence and reasonable control of the Parties.
- b. In the event that either Party is wholly or in part prevented from or hindered in carrying out or observing any of the terms of this MoU, for any cause set forth herein above then, such Party shall give written notice to the other Party as soon as maybe, detailing in full the reason for such prevention or hindrances and the Parties shall in good faith consult each other and take necessary measures for the resolution of their difficulties.

**8. Duration of the MoU:**

- a. This MoU will be valid for a period of 2 years from the date of signing it.
- b. Further continuance of this MoU would be subject to the joint review by both the Parties to be undertaken prior to the expiry of the same.

**9. Amendment:**

- a. This MoU can be amended only in writing and under signature of both the Parties. The document seeking to make amendment shall specifically mention that it purports to amend this MoU in accordance with this Article.

**10. Termination:**

- a. The Parties mentioned in the MoU will be at liberty to terminate the MoU with at least three month's advance notice in special circumstances to be explained in writing to the other party. Without prejudice to the foregoing, steps shall be taken to ensure that the termination of this MoU will not compromise or discriminate against any of the activities, programs undertaken within the MoU framework.



*Manish*

**11. Non-Waiver:**

- a. Any failure of a Party hereto to enforce any of the provisions of this MoU or to require at any time performance by the other Party of any of the provisions hereof during the term of this MoU, shall in no way affect the validity of this MoU or any part hereof, or the right of either Party thereafter to enforce each and every such provision.

**12. Independent Contractor**

- a. Nothing in this MoU shall be construed as establishing or implying any partnership or joint venture between the Parties to this MoU or shall be deemed to constitute a Party as the agent of the other Party or authorizes either Parties to:
  - i. incur any expenses on behalf of the other Party;
  - ii. to enter into any engagement or make any representation or warranty on behalf of the other Party;
  - iii. to pledge the credit of or otherwise bind or oblige the other Party;
  - iv. to commit the other Party in any way whatsoever.

**13. Severability & Waiver:**

- a. If any provision of this MoU, or any part thereof, shall be found to be illegal, invalid or unenforceable the illegality, invalidity or unenforceability of such provision or part provision shall not affect the other provisions of this MoU which shall remain in full force and effect. The Parties shall negotiate in good faith and substitute for any illegal, invalid or unenforceable provision a valid and enforceable provision which achieves to the greatest extent possible the objectives of this MoU.
- b. No failure to exercise or enforce and no delay in exercising or enforcing on the part of either Parties to this MoU of any right, remedy or provision to this MoU shall operate as a waiver of such right, remedy or provision in any future application nor shall failure preclude any or further exercise or enforcement of such right, remedy or provision or the exercise or enforcement of any other right, remedy or provision.

**14. Entire MoU:**

- a. This MoU constitutes the entire agreement between the Parties. In interpreting this MoU no regard shall be had of the negotiations leading to this MoU or the documents prepared for or in the context of such negotiations.

**15. Matters not provided**

- a. If any doubt arises as to the interpretation of the provisions of this MoU or as to matters not provided therein, the Parties to this MoU shall discuss and resolve such doubt in good faith.

**16. Governing Law:**

- a. This agreement shall be constituted and enforced with, and governed by the laws of India.

**17. Arbitration:**

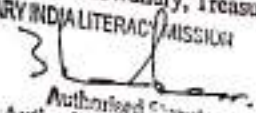
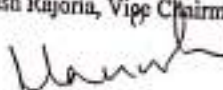
- a. The parties shall in the event of any dispute in connection with or in relation to the terms of this MoU including interpretation of any of the terms thereof make representations in that behalf and seek the opinion/decision of Sh. Shekhar Mehta, Rotary International President (2021-22).



*Handwritten signature*

- b. In the event of either party being dissatisfied with the opinion/ decision of Sh. Shekhar Mehta, Rotary International President (2021-22), the parties shall refer the disputes to Arbitration under the Arbitration and Conciliation Act as may be applicable at the time of the dispute being so referred.
- c. The seat of Arbitration shall be Kolkata and the Courts in Kolkata alone will have exclusive jurisdiction.

In witness hereof, of Parties hereto have signed this MoU, in two original copies, in English on 30<sup>th</sup> day of January 2021 at Kolkata.

First Party	Second Party
Anirudha Roy Chowdhury, Treasurer <b>ROTARY INDIA LITERACY MISSION</b>  Authorized Signatory	Manish Rajoria, Vice Chairman  Authorized Signatory
Witness First Party	Witness Second Party

**LIST OF CONTENT TO BE DEVELOPED or provisioned to be distributed for the Pilot work on Vocational Training, by Career Society FOR RILM**

(once Pilot is successful, a separate Annexure would be created for creating content for additional modules on Vocational Training & Career Education).

Sl. No.	Description	Target Beneficiary	Language/s
1.	Health Care (recorded videos)	9 <sup>th</sup> Class	English and Hindi
2.	Tourism (recorded videos)	9 <sup>th</sup> Class	English and Hindi
3.	Retail (recorded videos)	10 <sup>th</sup> Class	English and Hindi
4.	IT/ITES (recorded videos)	10 <sup>th</sup> Class	English and Hindi



*Handwritten signature*



**CAREER  
SOCIETY**



Yunus Centre

# **Memorandum of Understanding**

**BETWEEN**

**Career Society**

Career College, Opposite Dushchra Maidan, BHEL, Govindpura,  
Bhopal, 462023, Madhya Pradesh, India

**AND**

**Yunus Centre (YC)**

Grameen Bank Tower, 16th Floor, Mirpur 2, Dhaka-1216,  
Bangladesh

**Signed on: 10/04/2021  
(DD/MM/YYYY)**

## Memorandum of Understanding

**This Memorandum of Understanding (MOU) is entered between:**

### **Introduction**

Yunus Centre (Grameen Bank Tower, 16 Floor, Mirpur 2, Dhaka - 1216, Bangladesh), hereinafter referred to as Yunus Centre or YC.

Yunus Centre Dhaka, Bangladesh is a hub for issues related to social business; working in the field of poverty alleviation and sustainability. It works to promote and disseminate Professor Yunus' philosophy with a special focus on social business. Yunus Centre is currently chaired by Professor Muhammad Yunus.

*And*

Career Society (Career College, Opposite Dushehra Maidan, BHEL, Govindpura, Bhopal, 462023, Madhya Pradesh, India), established in the year (1969).

Career Society is a non-government organization, established on 8th May 1969 by founder Chairman Mr. Vishnu Rajoriya. It is a registered society under the society registration act of the Government of India.

Under the aegis of Career Society, we have the following HEI (Higher Education Institutions):

1. Career College
2. Career College of Law
3. Career College of Nursing
4. Career College of Management
5. Career Institute of Medical Sciences

### **Purpose:**

Career Society, enters into this Memorandum of Understanding (MoU) to develop and expand a framework of cooperation with Yunus Centre to promote Professor Yunus' vision of alleviating poverty and address other social and environmental problems by implementing the concept of Social Business through the establishment of a Yunus Social Business Centre (YSBC). This may be achieved by undertaking academic programmes, such as social business courses and degrees, undertaking action-research and research activities, organizing

local/global social business design labs, seminars, workshops and competitions for student, business communities, policy makers, NGOs, and philanthropic organizations. The YSBC can also arrange for participation in professional conferences, exchange visits and tours of social businesses, promoting documentation and publication of gathered experiences, using social media to make the experiences available globally. Networking with other YSBCs and social business entrepreneurs can also be a valuable part of the initiative.

Implementation of the programmes and activities under this MOU shall be the responsibility of the Director designated by Career Society. The Director shall keep the College authority, Yunus Centre and YSBC network informed about the programmes and activities of the Centre and shall circulate an annual report to them. The Director shall also be responsible to upload reports, publications, programme details and information regularly in the specific page created by the Centre at the Social Business Pedia website. To keep and maintain interactions and exchanges with the social business community, the YSBC shall also make efforts to send delegates to Social Business Academia Pre-Conferences and other relevant Social Business Conferences every year.

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The YSBC, created under this MOU will be supervised by a Committee or a Board, constituted by the university authority.

1. A senior faculty member, preferably at the Professor level, from any school, department, or academic discipline may be appointed as the Director of the Centre along with at least one full time staff.
2. The Centre will have a budget approved by the university and a business plan outlining annual programmes and activities.
3. For the use of "Yunus" name a separate agreement will have to be signed with the Yunus Centre. (Annexure: A).
4. This MOU between Yunus Centre, Dhaka and Career Society, Bhopal shall remain valid for an unlimited period unless it is amended or dissolved. Any one party may dissolve it by addressing a letter to the other party.
5. This MOU shall become effective upon signature by the authorized officials from the Yunus Centre, Dhaka and Career Society, Bhopal.
6. This MOU is legally non-binding. This is only for the purpose of recording the common understanding of both the parties.

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**Contact Information:**

**Career Society Representative:**

Mr. Manish Rajoria

Vice Chairman, Career Society

Address: Career College, Opposite Dushehra Maidan,  
BHEL, Govindpura, Bhopal, 462023, Madhya Pradesh, India

Telephone: +919755504005

E-mail: [manish.rajoria@careercollegeindia.com](mailto:manish.rajoria@careercollegeindia.com)

Partner signature:



**Yunus Centre Representative:**

Prof. Muhammad Yunus

Chairman, Yunus Centre

Address: Grameen Bank Bhaban (16Floor) Mirpur 2,  
Dhaka 1216, Bangladesh

Telephone: +88029023010

Email: [yunus@grameen.org](mailto:yunus@grameen.org)

Partner signature:





**CAREER  
SOCIETY**



Yunus Centre

**Agreement**  
(For Using the 'Yunus' Name)

**BETWEEN**

**Career Society**

Career College, Opposite Dushehra Maidan, BHEL, Govindpura,  
Bhopal, 462023, Madhya Pradesh, India

**AND**

**Yunus Centre**

Grameen Bank Tower, 16th Floor, Mirpur 2, Dhaka-1216, Bangladesh

Signed on: 10/04/2021  
(DD/MM/YYYY)

(Annexure: A)

## **Introduction**

Yunus Centre, Grameen Bank Tower, 16th Floor, Mirpur 2, Dhaka-1216, Bangladesh and Career Society (Career College, Opposite Dushehra Maidan, BHEL, Govindpura, Bhopal, 462023, Madhya Pradesh, India), hereby agree to enter into an Agreement to use "Yunus" name in the Social Business Centre created by Career Society, under an MOU signed with Yunus Centre dated (10/03/2021), with the following Terms and Conditions agreed by both sides.

Yunus Centre agrees to allow Career Society to use the name "Yunus" in their newly created centre named as Career Yunus Social Business Centre (YSBC). Career Society agrees to ensure that while using the name "Yunus" in the name of the YSBC, the university will strictly adhere to the concept and principles of social business along with its objective of promoting of social business. In doing so, the YSBC agrees to abide by the following terms and conditions.

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## Terms & Conditions for using the Yunus name

1. In the event that the YSBC deviates from the concept and principle of social business as defined by Professor Muhammad Yunus, Yunus Centre, Dhaka shall hold the right to give cautionary notice to the YSBC. Upon receipt of such notice, the YSBC shall have to take corrective measures within reasonable time. Failure to do so within reasonable time may lead to Yunus Centre to terminate this agreement unilaterally and ask the YSBC to discontinue the use of "Yunus" name in its name.
2. Yunus Centre holds the right to withdraw the "Yunus" name in case of a conflict on the interpretation of the concept of social business.
3. Yunus Centre will expect that its guidance be taken from time to time on matters relating to the ideas and philosophies of social business as detailed by Professor Muhammad Yunus and be incorporated in the teaching and practice of social business
4. It is expected that after the YSBC is launched, the Director or his/her deputy will visit Yunus Centre, Dhaka, as soon as possible, to develop a better understanding of social business through interaction with the social businesses created in Bangladesh.
5. An initial branding fee of US \$2,500 will have to be paid by the university for use of "Yunus" name, at the time launching of the YSBC and a yearly fee of US\$ 1,000 will have to be paid by June 30 each year for the use of the name "Yunus". The payment is to be made to Yunus Centre. Under special circumstances the initial fee and annual fees may be waived, or reduced for a period or delayed upon request.
6. This agreement does not give any exclusivity to the YSBC in the use of the "Yunus" name within the institution or within any geographical area. It does not allow the YSBC to use the "Yunus" for any of its programmes or its subsidiary activities.
7. The logo and name of Yunus Centre cannot be used in connection with any events, publications, papers, displays without prior written approval.
8. This Agreement makes it binding on the YSBC to provide an Annual Report of its activities, by the end of March each year.
9. Yunus Centre reserves the right to withdraw from this Agreement by sending a notice to the YSBC without assigning any reason. The YSBC can do the same and discontinue using the "Yunus" name at any time by sending a notice to the Yunus Centre.

IN WITNESS WHERE OF Career Society and Yunus  
Centre hereunto have executed this Agreement:

SIGNED BY

For and on behalf of  
Career Society

Partner signature:



.....  
Mr. Manish Rajoria  
Vice Chairman, Career Society  
Address: Career College, Opposite  
Dushehra Maidan, BHEL,  
Govindpura, Bhopal, 462023,  
Madhya Pradesh, India

Telephone:  
+9190755504005

E-mail:  
[manish.rajoria@caree](mailto:manish.rajoria@caree)  
[rcollegeindia.com](http://rcollegeindia.com)

Date:

SIGNED BY

For and on behalf of  
Yunus Centre

Partner signature:



.....  
Prof. Muhammad Yunus  
Chairman, Yunus Centre  
Address: Grameen Bank  
Tower, 16<sup>th</sup> Floor, Mirpur 2,  
Dhaka-1216, Bangladesh  
Telephone: +88029023010  
Email: [yunus@grameen.org](mailto:yunus@grameen.org)  
Date: